

TECSAL - a division of DIEFFEBI

HARDWARE FOR OFFICE FURNITURE

Company data

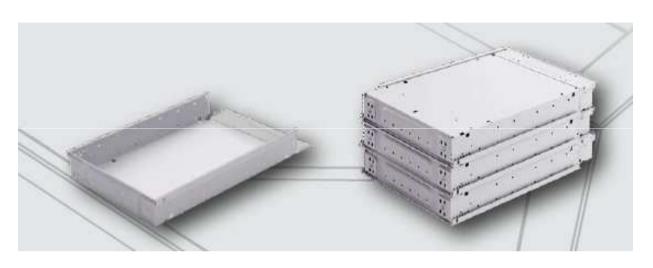
- DIEFFEBI has been estabilished on year 1976
- At that moment the core business was the production of furniture for offices and communities.
- From 1995 Dieffebi focus only on metal office furniture (mostly pedestals, cabinets and lockers)
- On 2005 Dieffebi spa bought Tecsal srl. Within 3 years Tecsal focused in the marketing of metal hardware for office furniture (drawers, pullout frames, shelves)
- On july 2012 Tecsal was merged into Dieffebi, keeping its brand
- Dieffebi has 2 facilities:
 - 8300 m2 in san Vendemiano with production unit and offices
 - 9000 m2 in Codogne' with production unit and store



Advantages of Tecsal-DIEFFEBI

- Modern technology to guarantee quality, consistency and interesting prices
- Large know how to offer technical solutions to the professional producers
- Committed with large companies which works mostly with professional suppliers
- Possible to customize the solutions
- Quick reaction to customer needs
- Quick delivery for standard products (2 weeks from order)
- Less financial costs: no need to purchase large quantities as for the products coming from far east

Metal drawer









Benefits for the producer

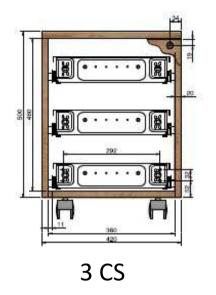
- Standardization for the producer: same product can be equipped with roller slides or ballbearing slides, can be used as normal drawer or as hanging file drawer.
- High quality: more resistant to weight than plastic and wooden drawer, higher quality perception by the customer
- Labour costs reduction: few seconds to assemble slides and front drawer
- No performing claims: all the drawers have exactly the same sizes because their produced with mould. No needs to further adjustments (as in the wood drawer) to guarantee smooth sliding
- Different colours: Normally available in Black and Grey but is possible to customize the colours
- Easy to apply optionals: drawer is already engineered to be equipped with Soft closing, vertical and inclined separators, pencil trays, print holders, hanging file frames....
- Certified: it follows the european certification of quality (test UNI-EN 14073, 9604, 8604, 8605)
- Recyclable: metal has less environmental impact than wood and plastics. Tenders ask for environmental friendly products
- No quality problems: compared to far east products
- Technical support: Easy to receive assistance from our staff
- Wooden drawers with ballbearing slides are traditionally used in home furniture where the furniture costs more. The pedestals is a commodity and the price is a key factor for the purchasing
- Competitive price!!!!!

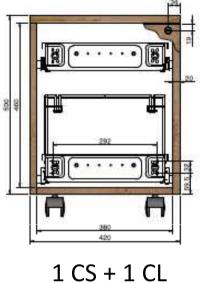
Possible combinations of pedestals

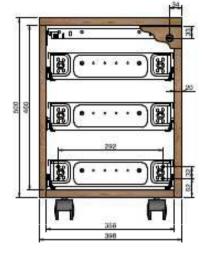
- With the Tecsal drawers is possible to produce the whole range of pedestals enquired from the market:
 - ❖ To be placed under the desk
 - As high as the desk (to increase the working surface of the operator)
 - ❖ To be used as table frame

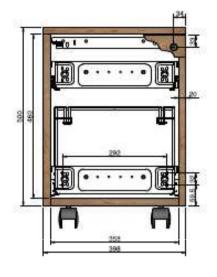
Most requested drawing set:

- > 3 CS (standard drawers)
- 1 CS + 1 CL (hanging file drawer)
- 1 CC (Stationary drawer) + 3 CS
- > 1 CC + 1 CS + 1 CL
- → 4 CS
- > 2 CL
- > 2 CS + 1 CL
- > 1 CC + 4 CS
- 1 CC + 2 CS + 1 CL



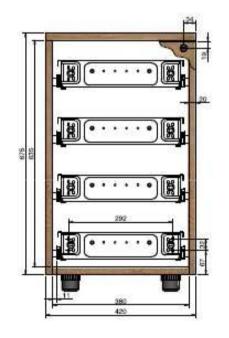




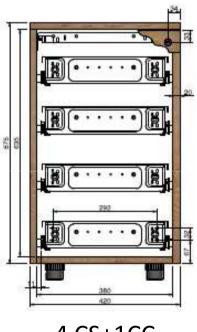


3 CS + 1 CC

1 CC + 1CS+ 1CL



DRAWERS SETTING EXAMPLES



4 CS+1CC

4 CS

Stationary drawers

SIMPLE
To add to a normal drawer

METAL
On roller slides,
needs an aditional
plastic tray

PLASTIC preassembled







Pull out frames for cabinets

- Telescopic: same frame for cabinets from 800 to 1000 mm large
- Customization: possible special sizes for customers
- Havy duty ballbearing slides:
 60 kg + overextension of 25 mm
- Antitilting device: possible to create towers with 2, 3, 4 frames with selective opening
- Easy to assemble: few minutes to apply a set of frames once the cabinet is assembled
- New solutions: possible to create special solutions for special cabinets created by the customer



